

**WPL Group** together with **Duxhill Associates** are corporate and project financing and investment specialists combining business knowledge and quality financial advisory with access to the main international financial markets.

**Our aim** is to provide the best service to our Clients by structuring the correct financial products and putting together the right cooperation partners from Family Offices to Funds and larger International Investment Banks.

We pride ourselves in being flexible, quick and able to combine the right resources and products to meet our Clients' specific requirements.

## **Service Portfolio**

- Capital Raising: Equity / Debt (Senior & Mezzanine Financing) / Bank Financing / Bond Financing
- Evaluation and Development of Company's Financial Strategy
- Financial Modelling Support

- Financier Deck Creation
- Commercial Due Diligence & Feasibility Study reports
- · Financial Restructuring
- Preparing Case Presentation / Business Plan / Investment Memorandum

## **Financing Process**

## CLIENT ENGAGEMENT AGREEMENT FINALISATION **INVESTOR NEGOTIATIONS Financing Deal** Material ready First Terms for the Investors Available Agreed Indicative Terms Sheet from the Investors Overview of the Client's Strategy and Long list of potential Investors Negotiations with the Client and the Financing Needs Contacting Equity / Debt Investors selected Investors Basic Due Diligence to understand the Sending Presentation Material to the Finalising Structure and Terms Client's situation Investors and going through Q&A Exclusivity Period for the Investor chosen Financial Strategy / Structuring / Modelling Negotiations and Management Meetings and Due Diligence Preparing Material for Investors with the Investors Completion of Terms, Legal Agreements and Signing 2-4 months 2-5 months 2-4 months